CRISTOFER ALEJANDRO OYARZO SÁEZ

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PROFESSIONAL EXPERIENCE

START-UP CHILE (CORFO) | Santiago, Chile

Operations Intern - Startup Acceleration | Jul 2026 - Oct 2026

- **Coordinated formalization and operational deliverables** of 69 startups from BIG 12 cohorts, with additional involvement in BIG 10 and BIG 11 contributing to operations across 203 ventures in three cohorts.
- **Developed cross-functional operational management systems** to address recurring bottlenecks and optimize onboarding, formalization and financial processes.
- **Engineer a portfolio performance dashboard covering seven startup cohorts (**BIG 6–12), 56 operational indicators, and dynamic KPIs to support performance benchmarking and data-driven decision-making for Operations Performance Assembly sessions.
- **Reconstructed records** of 106 startup withdrawals across ten generations, creating a comparable dataset to examine attrition patterns and support program analysis.
- **Co-developed an integrated work-planning and financial expenditure system** for 69 BIG 12 startups, standardizing reporting workflows, strengthening operational risk management, and implementing access controls to improve operational and financial oversight.

PROVIWORK — COWORKING & PROFESSIONAL SERVICES | Santiago, Chile

Project Manager, Business Development & Operations | Apr 2026 – Nov 2026

- **Strategize and Develop client-acquisition, partnership and community initiatives** for a coworking and wellness business, Building and Retaining a community of over 30 recurring therapists, aligning outreach with service utilization and occupancy priorities.
- **Lead functional planning for a booking-system**, translating the needs of clients, practitioners and administrators into scheduling, space-management and two-way WhatsApp communication workflows.
- **Managed stakeholders relationship, execute commercial prospecting and partnership** follow-up with local businesses, and local community organizations, connecting outreach activities to lead generation, booking and occupancy growth.

SEISMIC RISK PROGRAM (PRS) | Santiago, Chile

Participatory Methodologies & Knowledge Management Specialist | May 2025 - Feb 2026

- **Coordinated volunteer logistics and stakeholder engagement** for an international disaster-risk colloquium, supporting 28 volunteers, speakers, and institutional partners across in-person and virtual activities.
- **Designed participatory workshop tools and systematized** thematic-session findings into stakeholder matrices and qualitative evidence, supporting analysis of lessons for disaster-risk governance.

MAGDEL — INSTITUTIONAL ACCREDITATION | Santiago, Chile

Accreditation & Institutional Analysis | May 2025 - Jan 2026

- **Conducted institutional capability assessments** across 33 faculty profiles, consolidating academic qualifications, research output, and program evidence to support accreditation readiness and organizational evaluation.
- **Performed organizational gap analysis against accreditation standards**, translating findings into actionable recommendations for strategic improvement planning and institutional quality assurance.

MUNICIPALITY OF RENCA | Santiago, Chile

Local Governance Advisory | Aug 2025 - Dec 2025

- **Conducted public policy and regulatory analysis of municipal participation frameworks**, evaluating institutional mechanisms, legal requirements, and implementation gaps in local governance.
- **Developed evidence-based governance recommendations to strengthen citizen participation** and institutional coordination, translating regulatory and organizational findings into an actionable municipal advisory report.

CHILEAN NUCLEAR ENERGY COMMISSION (CCHEN) | Santiago, Chile

Public Policy & Regulatory Analysis Consultant | Mar 2025 - Jul 2025

- **Contributed to national policy formulation and implementation planning** for radioactive waste and spent nuclear fuel management, integrating technical, environmental, legal, and institutional considerations into a strategic policy roadmap.
- **Developed Strategic Environmental Assessment (EAE) analysis** to evaluate policy feasibility, environmental safeguards, regulatory requirements, and institutional coordination within Chile's environmental governance framework under the Environmental Impact Assessment System (SEIA) constraints.

WISONMAIN — RESIDENTIAL RENOVATION SERVICES | Santiago, Chile

Commercial & Field Operations Coordination | Jaun 2020 - Aug 2024

- **Coordinated end-to-end residential renovation projects**, translating client requirements into scopes of work, cost estimates, procurement activities, and execution schedules.
- **Managed communication among clients, suppliers and field teams**, adapting schedules and resources to changing requirements and day-to-day delivery constraints.

RESEARCH & PROFESSIONAL ENGAGEMENT

APPLIED RESEARCH — ENERGY GOVERNANCE & ENVIRONMENTAL POLICY | 2025

Built comparative evidence matrices for a FONDECYT environmental-governance research project; analyzed more than 100 government, business, media and civil-society documents on Chile's green hydrogen policy and presented findings at a university research event.

TEACHING, POLICY RESEARCH & COMMUNITY ENGAGEMENT | 2023–2025

Supported teaching in administrative law and political thought; contributed to comparative research on municipal ethics and probity presented at a national public administration congress; and participated in community-focused disaster preparedness and environmental education.

EDUCATION

UNIVERSITY OF CHILE | Santiago, Chile

Master's Degree in Political Science | 2026-2027

Professional Degree in Public Administration | 2022-2026

Bachelor's Degree in Political Science and Government | 2022- 2025

Minor Inter and Transdisciplinarity studies for Sustainability | 2023-2026

LANGUAGES

Spanish (native); English (advanced).

SKILLS & TOOLS

Business & operations: Project coordination; stakeholder relations; process improvement; commercial partnerships; regulatory and institutional analysis; functional requirements; KPI design; data quality and operational controls.

Technology: Advanced Excel and Google Sheets; Apps Script; Notion; Google Workspace; Power BI; RStudio; Adobe Creative Cloud; Trello; Miro; Slack; APIs; Scrum